

## **NEWS RELEASE**

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Contact: Robert J. Chalfin  
732/321-1099 or [bob@chalfin.com](mailto:bob@chalfin.com)

The Chalfin Group Inc. announced that it provided advisory services to Midrange Performance Group Inc., (“MPG”) in connection with the sale of its business to HelpSystems. MPG’s solutions enable organizations to optimize their IT environments. MPG’s expertise and products have been especially popular with IT professionals running IBM i, and the acquisition expands and strengthens HelpSystems capacity planning and monitoring portfolio.

Based in Boulder, Colorado, nearly 1,000 companies rely on MPG because of its ability to precisely size hardware needs, identify performance concerns, and report on critical systems—resulting in more efficient, cost-effective capacity planning.

“Businesses of all types are demanding a more efficient, dynamic, and proactive management of IT resources, and that’s MPG’s sweet spot,” said Chris Heim, CEO, HelpSystems. “By folding these solutions into our growing portfolio for capacity planning and monitoring, together we can deliver on the vision of helping IT professionals support their businesses today and tomorrow.”

“It’s exciting to welcome the MPG team to HelpSystems,” said Dan Mayleben, CFO, HelpSystems. “Their expertise improves our ability to help customers with the growing need of capacity planning, especially on the IBM i platform—to determine how well IT is performing today and what is necessary moving forward to propel business initiatives.”

“Joining forces with HelpSystems is great for MPG customers, partners, and employees,” said Randy Watson, CEO and Founder, MPG. “It fits perfectly with our mission of helping customers get the most from their IT investment.”

### **About HelpSystems**

HelpSystems aligns IT and business goals to help organizations build a competitive edge. Our software and services monitor and automate processes, encrypt and secure data, and provide easy access to the information people need. More than 13,000 organizations around the world rely on HelpSystems to make IT lives easier and keep business running smoothly. [www.helpsystems.com](http://www.helpsystems.com).

### **About Midrange Performance Group**

Founded in 1990, Midrange Performance Group is focused on helping customers manage their IBM Power hardware performance. For more information: [www.mpginc.com](http://www.mpginc.com).

**About The Chalfin Group Inc.** The Chalfin Group Inc. of Metuchen, NJ provides advisory services in connection with the purchase and sale of entrepreneurial businesses, many of which are in the Information Technology Sector. It has represented clients throughout the United States. [www.chalfin.com](http://www.chalfin.com)